

# PowerBuilder Resources

**B**

## Part V

A number of PowerBuilder resources are available, including training partners, CODE partners, and user groups. This appendix lists available resources as of the writing of this book and you can explore Powersoft's Infobase CD for more information on each.

## NOTE

The phone numbers, addresses, and contacts are current as of 1995, and it appears that Powersoft is not keeping the list completely up-to-date. The information listed in this appendix should provide at least a point of contact for you.

## Training Partners

Table B.1 shows a list of the current training partners. Training partners teach certified Powersoft courses. *CPD* indicates that all instructors on staff have attained CPD Associate-level status and passed the Powersoft Instructor certification. The word *Premier* following a company name represents Powersoft's highest level of training partner. Each of these companies is a value-added reseller having achieved success in selling, consulting, training, and developing applications using PowerBuilder.

**Table B.1. Training partners by state.**

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**Arizona****Midak University**—CPD

2700 North Central Avenue, 9th Floor  
Phoenix, AZ 85004  
800-264-9029  
contact: Lawana Diffie

**California****American Digital Technologies**—CPD

3100 Bristol St., Suite 380  
Costa Mesa, CA 92626  
714-433-1320  
contact: Janett Garcia

**IG Systems, Inc.**—CPD

2800 28th St., Suite 250  
Santa Monica, CA 90405  
310-396-0042  
contact: Ron York

**Inventa Corporation**—CPD

2620 Augustine Dr., Suite 225

Santa Clara, CA 95054

408-987-0220

contact: Ashok Santhanum

**NetBase Computing, Inc.**—CPD—Premier

3625 Del Amo Blvd., Suite 220

Torrance, CA 90503

800-795-6224

contact: Donna Reed

**NexGen SI, Inc.**—CPD—Premier

30 Corporate Park, Suite 410

Irvine, CA 92714

800-663-9436

contact: Laura Meisenbach

**Panttaja Consulting Group**—Premier

55 San Francisco St., Suite 300

San Francisco, CA 94133

415-705-6868

contact: Paul Hamberis

**Software Integration**—CPD

2834 Wentworth Road

Cameron Park, CA 95682

916-676-0750

contact: Jan Porter

**Colorado****Greenbrier & Russel, Inc.**—CPD—Premier

Denver Plaza—South Tower

999 18th St., Suite 1590

Denver, CO 80202

800-453-0347

contact: Mary Delutri

**Semiotix, Inc.**—CPD—Premier

10620 East Bethany Drive

Aurora, CO 80014

303-743-1400

contact: Emily Saunders

*continues*

Table B.1. continued

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*Connecticut***Computer Management Science, Inc.**—CPD

200 Glastonbury Blvd., Suite 304

Glastonbury, CT 06033

800-741-0244

contact: Steve Foley

**Linc Systems**—CPD

310 West Newberry Road

Bloomfield, CT 06002

203-286-9060

contact: Ray Anselmi

**MetaCorp Strategies International**—CPD—Premier

Pond View

74 Batterson Park Road

Farmington, CT 06032

203-222-2361

contact: Steve Miller

**MetaCorp Strategies International**—CPD—Premier

325 Riverside Avenue

Westport, CT 06880

203-222-2361

contact: Steve Miller

*Florida***Computer Management Science, Inc.**—CPD

8133 Baymeadows Way

Jacksonville, FL 32256

800-741-0244

contact: Steve Foley

**Computer Task Group**

7650 Courtney Campbell Causeway, Suite 605

Tampa, FL 33607

716-882-8000

contact: Richard Gibson

**Initiatives Corporation**

3191 Coral Way, Suite 115

Miami, FL 33145

305-442-6515

contact: Henry Cortinas

**PowerCerv**—CPD—Premier  
400 North Ashley Dr., Suite 1910  
Tampa, FL 33602  
813-226-2378  
contact: Jennifer Stortz

**PowerCerv**—CPD—Premier  
5824 S. Semoran Boulevard  
Orlando, FL 32822  
813-226-2378  
contact: Jennifer Stortz

**Systems Consulting Group**—CPD  
790 NW 107th Ave., Suite 105  
Miami, FL 33172  
305-225-3325  
contact: Marcia Dattoli

### **Georgia**

**Greenbrier & Russel, Inc.**—CPD—Premier  
300 Galleria Pkwy., Suite 290  
Atlanta, GA 30339  
800-453-0347  
contact: Mary Delutri

**Omni Training Centers**—CPD  
1150 Hammond Drive, Building A, Suite 1190  
Atlanta, GA 30326  
404-395-0055  
contact: Ronda Sides

**Osoft Development Corp.**—CPD  
6 Piedmont Center, Suite 303  
Atlanta, GA 30305  
404-814-6030  
contact: Mike Kelleher

### **Illinois**

**Client/Server, Inc.**—CPD  
5701 N. Sheridan Rd., Suite 16J  
Chicago, IL 60660  
312-275-2513  
contact: Harvey Mayerowicz

*continues*

Table B.1. continued

**DC Systems**—CPD

17 W. 220 22nd Street, Suite 300

Oakbrook Terrace, IL 60181

708-834-2095

contact: Margaret Sharkey

**Greenbrier & Russel, Inc.**—CPD—Premier

1450 E. American Lane, Suite 1640

Schaumburg, IL 60173

800-453-0347

contact: Mary Delutri

**Keane, Inc.**—CPD

One Westbrook Corporate Center, Suite 920

Westchester, IL 60154

708-562-5577

contact: Rick Teich

**Indiana****ANATEC**—CPD—Premier

6060 Castleway West Drive, Suite 233

Indianapolis, IN 46250

800-ANATEC-3

contact: Jennifer Brunette

**NewMedia, Inc.**—CPD

200 South Meridian, Suite 220

Indianapolis, IN 46225

800-NMI-4117

contact: Carlo Piazza

**Kansas****SoluTech**—CPD—Premier

Lighton Plaza I

7300 College Blvd., Suite 165

Overland Park, KS 66210

800-676-9393

contact: Randy Schilling

**Kentucky****AWA Systems**—CPD

716 Haverhill Road

Lexington, KY 40503

800-308-7166

contact: Allen Whaley

**Systems Evolution**—CPD

1410 Charlestown-New Albany Pike  
Jeffersonville, IN 47130  
812-280-9855  
contact: Jim Baumgart

**Louisiana**

**Solarc** (formerly Business Consulting Group)—CPD—Premier  
203 Carondelet Street, Suite 250  
New Orleans, LA 70130  
918-665-0883  
contact: Kim Strom

**Maryland****Client Servers**—CPD

21 Governor's Court  
Baltimore, MD 21244  
410-944-3344 x228  
contact: Michael King

**The Orkand Corporation**—CPD

8484 Georgia Ave., Suite 1000  
Silver Spring, MD 20910  
301-585-8480  
contact: Robin Froelich

**Massachusetts****CSC Partners**

One Newton Exec. Park  
Newton, MA 02162  
617-332-3900  
contact: Janet Wittenberg

**Waterfield Technology Group, Inc.**—CPD—Premier

430 Bedford Street  
Lexington, MA 02173  
617-863-8400  
contact: Darlene Bruen

**Michigan****ANATEC**—CPD—Premier

3000 Town Center, Suite 2340  
Southfield, MI 48075  
800-ANATEC-3  
contact: Jennifer Brunette

Table B.1. continued

**Visual Systems Development Group**—CPD—Premier

100 W. Big Beaver Road, Suite 200

Troy, MI 48084

810-680-6650

contact: Debbie Yasenka

**Minnesota****Benchmark Network Systems**—CPD

4510 W. 77th Street, Suite 300

Edina, MN 55435

612-896-6800

contact: Scott Schwefel

**Connect Education Services**—CPD—Premier

9855 West 78th Street

Eden Prairie, MN 55344

800-239-3096

contact: Becky Petersen

**Fourth Generation**

Galtier Plaza

175 East Fifth Street, Suite 763

St. Paul, MN 55101

612-224-9919

contact: Chiam Titlebaum

**Insight Software**—CPD

23 Empire Drive

St. Paul, MN 55103

612-227-8682

contact: Kelly Roddy

**Missouri****Grant Thornton**—CPD

500 Washington St. #1200

St. Louis, MO 63101

314-241-3232

contact: Linda Hutnyk

**SoluTech**—CPD—Premier

117 S. Main Street, Suite 111

St. Charles, MO 63301

314-947-9393

contact: Randy Schilling



**New Jersey****Indus Consultancy Services**—CPD

140 East Ridgewood Avenue  
Paramus, NJ 07652  
201-261-3100  
contact: Sandip Gupta

**PC Strategies & Solutions**—CPD—Premier

6 Century Drive  
Parsippany, NJ 07054  
201-984-1000  
contact: Carol Lee

**Trecom Business Systems**—CPD

333 Thornall Street  
Edison, NJ 08837  
908-549-4100 x290  
contact: Anna Fallace

**New York****Advanced Communication Resources**—CPD—Premier

350 Fifth Ave., Suite 7901  
New York, NY 10118  
212-629-3370  
contact: Maria Colavito

**ComputerPeople**—CPD—Premier

1231 Delaware Avenue  
Buffalo, NY 14209  
614-433-0133  
contact: Doug Dockery

**DRT Systems International, L.P.**—CPD

12 Corporate Woods Boulevard  
Albany, NY 12211  
518-434-0294  
contact: Cecil Elmore

**Information Technologists, Inc.**—CPD—Premier

100 Allens Creek Office Park, Suite 200  
Rochester, NY 14618  
800-296-4600  
contact: Kristine Waters

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Table B.1. continued

**Systar Technologies**

1890 Palmer Avenue  
Larchmont, NY 10538  
914-833-0300  
contact: Jeff Bernstein

**Tangent International**—CPD—Premier

30 Broad Street, 44th Floor  
New York, NY 10004  
212-809-8200  
contact: David Cinderella

**Winmill Software, Inc.**

100 East 42nd Street, 8th Floor  
New York, NY 10017  
212-479-2380  
contact: Joseph Strazza

**North Carolina****Cedalion Education Services, Inc.**—CPD—Premier

8401 University Executive Park, Suite 102  
Charlotte, NC 28213  
800-277-4526  
contact: Debbie Martin

**Cedalion Education Services, Inc.**—CPD—Premier

79-4401 Alexander Dr.  
P.O. Box 13239  
Raleigh, NC 27709-3239  
800-277-4526  
contact: Walt Wintermute

**Financial Dynamics**—CPD—Premier

3600 Glenwood Avenue, Suite 100  
Raleigh, NC 27612  
800-486-5201 x122  
contact: Carolyn Caldwell

**PowerCerv**—CPD—Premier

One Woodlawn Green  
200 E. Woodlawn Road, Suite 116  
Charlotte, NC 28217  
704-522-9195  
contact: Woody Binnicker

**Ohio****ComputerPeople**—Premier—CPD

50 Northwoods Boulevard, Suite B

Worthington, OH 43235

614-433-0133

contact: Doug Dockery

**McHale USConnect**—CPD

31200 Bainbridge Road

Solon, OH 44739

216-498-3581

contact: Kathleen Binder

**NewMedia, Inc.**—CPD

503 East 200th St., Suite 202

Cleveland, OH 44119

800-NMI-4117

contact: Carlo Piazza

**NewMedia, Inc.**—CPD

3400 N. High Street #260

Columbus, OH 43202

800-NMI-4117

contact: Carlo Piazza

**Oklahoma****Solarc** (formerly Business Consulting Group)—CPD—Premier

4500 South Garnett, Suite 620

Tulsa, OK 74146

918-665-0883

contact: Kim Strom

**Oregon****MetaCorp Strategies International**—CPD—Premier

One Lincoln Center

10300 SW Greenburg Road

Portland, OR 97223

503-452-6336

contact: Steve Wong

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Table B.1. continued

**Pennsylvania****ADT Data Systems, Inc.**—CPD

5000 Ritter Road  
Mechanicsburg, PA 17055  
717-790-0400  
contact: Bill Baltaeff

**Cutting Edge Computer Solutions**—CPD—Premier

5 Great Valley Parkway  
Malvern, PA 19355  
610-648-3881  
contact: Tom Olenzak

**Icon Solutions, Inc.**—CPD

175 King of Prussia Road, Suite A  
Radnor, PA 19087  
610-995-9000  
contact: Dennis Rehm

**Information Technologists, Inc.**—CPD—Premier

555 North Lane, Suite 5040  
Conshohocken, PA 19428  
800-296-4600  
contact: Kristine Waters

**Information Technologists, Inc.**—CPD—Premier

101 North Meadow Dr., Suite 113  
Wexford, PA 15090  
800-296-4600  
contact: Tim O'Shea

**South Carolina****The Computer Group** (formerly The Database Group)—CPD

11 Technology Circle  
Columbia, SC 29203  
803-935-1100  
contact: Susan Moffit

**Tennessee****NexGen SI, Inc.**—CPD—Premier

5115 Maryland Way  
Brentwood, TN 37027  
800-663-9436  
contact: Laura Meisenbach

**Texas****ANATEC**—CPD—Premier

One Westchase Center

10777 Westheimer

Houston, TX 77042

800-ANATEC-3

contact: Jennifer Brunette

**The Austin Software Foundry**

500 Capital of Texas Hwy., N., Building 8, Suite 190

Austin, TX 78746

800-562-5328

contact: David Smith

**The Austin Software Foundry**

1100 NW Loop 410, Suite 105

San Antonio, TX 78213

800-562-5328

contact: David Smith

**B. R. Blackmarr & Associates**—Premier

1950 Stemmons Freeway, Suite 3031

Dallas, TX 75201

214-746-4779

contact: Vicki Heckle

**BSG Education**—CPD

11 Greenway Plaza, Suite 900

Houston, TX 77046

800-937-2001

contact: Russ Ann Johns

**Coopers & Lybrand L.L.P.**

14800 Landmark Blvd., Suite 300

Dallas, TX 75234

214-448-5243

contact: Michelle Bode

**Executive Management Systems, Inc.**

39 Evening Song Court

The Woodlands, TX 77390

713-292-6017

contact: Kevin Kelly

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Table B.1. continued

**Information Builders**—CPD

15303 Dallas Parkway, Suite 1420—LB-41

Dallas, TX 75248

214-490-1300

contact: Beth Hewston

**Powersoft Latin America**—CPD

2929 Briar Park, Suite 529

Houston, TX 77042

713-977-0752

contact: Yolanda Berea

**ScottSoftware**

90 South Trace Creek Drive

The Woodlands, TX 77381

713-367-2734

contact: Susan Scott

**Software Integration**—CPD

10000 Richmond, Suite 660

Houston, TX 77042

713-977-6421

contact: Dwight Williams

**Techsys Computer Associates**—CPD

1420 W. Mockingbird Lane, Suite 270

Dallas, TX 75247

214-638-8324

contact: Mark Reynolds

**Utah****Erudite Software & Consulting**—Premier

2474 N. University Avenue, Suite 100

Provo, UT 84604

801-373-6100

contact: Gary Gray

**Prodata**

1100 East 6600 South, Suite 200

Salt Lake City, UT 84121

801-266-6138

contact: Jim Schindling

**Virginia****Financial Dynamics**—CPD—Premier

5201 Leesburg Pike  
3 Skyline Place, Suite 701  
Falls Church, VA 22041  
800-486-5201 x122  
contact: Carolyn Caldwell

**IPC Technologies**—CPD

7200 Glen Forest Drive  
Richmond, VA 23226  
804-285-9300  
contact: Vickie Mattox

**Noblestar Systems Corp.**—CPD

3141 Fairview Park Drive, Suite 400  
Falls Church, VA 22042  
703-641-8511  
contact: Marlin Schrock

**Washington****ServerLogic Corp.**—CPD—Premier

2800 Northup Way, Suite 205  
Bellevue, WA 98004  
206-803-0378 x221  
contact: Claudia Williams

**Wisconsin****Greenbrier & Russel, Inc.**—Premier

13555 Bishops Court, Suite 201  
Brookfield, WI 53005  
800-453-0347  
contact: Mary Delutri

**Alberta, Canada****Computronix Holdings, Ltd.**—CPD

The Exchange Tower  
10250 101st Street, Suite 1101  
Edmonton, AB T5J 3P4  
403-424-1617  
contact: Jeff Pfahl

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Table B.1. continued

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**British Columbia, Canada****Visionary Solutions** (formerly BPR Consulting)—CPD

4344 Dominion Street  
Burnaby, BC V5G 4M7  
604-439-7340  
contact: Derek Ball

**Visionary Solutions** (formerly BPR Consulting)—CPD

303 Goldstream Avenue, Suite 102  
Victoria, BC V9B 2W4  
604-391-0734  
contact: Leo Commandeur

**Manitoba, Canada****Online Business Systems**—CPD

130 Scott Street  
Winnipeg, MB R3L 0K8  
204-452-0614  
contact: Sandra Foster

**Ontario, Canada****Ajja Educational Services**—Premier

457 Catherine Street  
Ottawa, ON K1R 5T7  
613-563-2552  
contact: Virginia Tough

**Visual Systems Development Corporation**—CPD—Premier

Bow Valley Square 4  
250 Sixth Ave., SW, Suite 440  
Calgary, ON T2P 3H7  
403-262-9970  
contact: Deborah Clark

**Visual Systems Development Corporation**—CPD—Premier

One University Ave., Suite 303  
Toronto, ON M5J 2P1  
416-368-5464  
contact: Suzanne Starr

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## CODE Partners

Table B.2 shows a list of the current CODE partners. *CODE* stands for client/server open development environment. These companies offer third-party software that is used to increase PowerBuilder's product capabilities. These include the ongoing development of vendor partnerships that cover the entire enterprise computing environment as well as the expansion of the company's training, consulting, and product support services and alliances.

**Table B.2. An alphabetical list of CODE partners by company.**

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Apple Computer	Mac OS	Platform/OS	David Berman (408-974-2285)
Arbor Software Corporation	Essbase Analysis Server	OLAP/Data Warehousing/ Decision Support	Dan Druker (408-541-4027)
Asymetrix Corporation	Info Modeler	CASE/Methodology	Bruce Linn (206-637-2430)
Attachmate Corporation	Extra!	Database/ Host Connectivity	Kelly Anderson (206-644-4010)
	Rally 400	Database/AS400	
AT&T GIS-NCR Corp.	Distributed Computing Integrator	Distributed Computing	Stephen Mazingo (619-485-2749)
AutoTester, Inc.	AutoTester for Windows	Automated Testing	Liz Briones (214-368-1196)
Bachman Information Systems, Inc.	BACHMAN/ Generator for PowerBuilder	CASE/Methodology	Peter Callaghan (416-921-0622 ext. 733)
Banyan Systems, Inc.	ENS	Networking	
Direct Technology Ltd.	Automator QA	Automated Testing	Jonathan Nutt (212-475-2747)
Dynamic Information Systems Corp.	Client/Server	OMNIDEX for	Dan Gillis (303-444-4000)
Evergreen CASE Tools, Inc.	EasyCASE System Designer	CASE/Methodology	John Fratus (508-898-1713)

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Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Blue Sky Software	RoboHelp	Help Desk/System Tools	Roger Zucchet (619-459-6365)
Braun Technology	Essbase Class Library	OLAP/Data Warehousing/Decision Support	Frank McGuff (312-443-1316)
BrownStone Solutions	DataDictionary/Solution	Repository	Flint Lane (212-370-7160)
Btrieve Technologies, Inc.	Btrieve Client Engine	Database/ODBC	Brett McAnally (512-794-1493)
CASE/MATE	Power-Aid	Class Libraries/Object Libraries/Custom Controls	Garland Favorito (404-448-0404)
Chen & Associates	Chen PowerBuilder Companion	CASE/Methodology	Kirk Chedotal (504-928-5765)
Computer Associates	CA-QbyX	Database/ODBC	Bill Pollack (516-342-2413)
	CA-Open INGRES	Database/ODBC	Bill Strait (516-342-4265)
	CA-RET/Xbase	Reporting	Bill Pollack (516-342-2413)
Computer Systems Advisors, Inc.	SILVERRUN	CASE/Methodology	James Stewart (617-937-0606)
Control Data A/S	The NIAM Suite	Data Modeling	Bjorn-Harald Sjogren (47-22-89-23-89)
Coromandel Industries, Inc.	Integra SQL	Database/ODBC	Dorai Swamy (718-793-7963)
Corporate Computing	GUI Guidelines	Class Libraries/Object Libraries/Custom Controls	David Shimberg (708-374-7335)
	RADPath	Process Management	
Corsoft Corporation	Cordoc for PowerBuilder	Class Libraries/Object Libraries/Custom Controls	Chirag Patel (415-286-2870)

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<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
D & B Software	SmartStream	Groupware	Charlie Copenhaver (404-239-3234)
Datawatch Corporation	DataSync	Database	Peter Kusterer (919-549-0711)
DAZEL Corporation	Dazel	Distributed Computing	Ross Garber (512-418-8338)
Dharma Systems, Inc.	SQL Access	Database/ODBC	Dennis Coraccio (603-886-1400)
Digital Communications Associates	IRMA WorkStation for Windows	Database/Host Connectivity	Sandra Peart (404-442-4968)
	HLLAPI Developer's Tool Kit	Database/Host Connectivity	
	Distributed Application Developer's Tool Kit	Database/Host Connectivity	
	QuickApp	Database/Host Connectivity	
Digital Equipment Corporation	DEC Rdb for Open VMS	Database/ODBC	Bob Casinghino (508-493-1594)
	OSF, Alpha NT	Platform/OS	Steve Seavecki (206-881-5149)
	EasyCASE Professional	CASE/Methodology	Bill Devany (206-881-5149)
EveryWare Development Corp.	Butler SQL Server	Database/ODBC	Rudy Wolfe (905-819-1173)
Execusoft Systems	ODBC for AS/400	Database/ODBC	Rob Velasco (612-449-0130)
Expressway Technologies		OLAP/Data Warehousing/Decision Support	David Harris (617-890-8670)
File'T Corporation	File'T/PC	Database/Host Connectivity	Jon Englund (612-942-0826)
FileNet Corporation	WorkFLO	Imaging & Document Mgmt.	Kirk LeCompte (714-966-3197)

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## Part V

Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Folio Corporation	Folio VIEWS	Text Processing/ Text Retrieval	Mike Judson (801-229-6331)
Four Seasons Software, Inc.	SuperNova	Reporting	Ed Ott (908-248-6667)
Frustrum Group	TransPortal PRO	Database/Host Connectivity	Chris Davis (212-338-0721)
Fulcrum Tech- nologies, Inc.	Fulcrum SearchServer, Fulcrum Search- Builder for PB	Text Processing/ Text Retrieval	Colin McAlpin (613-238-1761)
Gradient Tech- nologies, Inc.	Visual DCE	Distributed Computing	Dave Zwicker (508-624-9600)
Greenbrier & Russel	RPC Painter	Distributed Computing	Scott Mitchell (800-453-0347 ext. 230)
	ObjectStart	Class Libraries/ Object Libraries/ Custom Controls	
Greystone Technology	GTM	Database/ODBC	Neil Swinton (617-937-9000)
Hewlett Packard Company	ALLBASE/SQL, IMAGE/SQL	Database	Todd Hirozawa (408-447-5705)
IBM Corporation	DB2/2, DB2/6000	Database	Mark W. Roberts (512-823-3263)
	DDCS/2 to DB2, SQL/DS	Database/ Middleware	
ICON Solutions, Inc.	Enterprise Builder	Class Libraries/ Object Libraries/ Custom Controls	Rick Mohr (610-995-9000)
Information Builders	EDA/SQL	Database/Middleware	David Cook (212-736-4338)
Information Engineering Systems	IE: Advantage	CASE/Methodology	Cathy Begley (703-739-2242)
	IE:Advisor	CASE/Methodology	

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<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Informix Software	Informix—Online Dymanic Server	Database	Cathy Ehrler (404-395-2300)
	Informix—ESQL/C	Database	
	Informix—SE	Database	
Integre France	Powertalk	CASE/Methodology	France Thebault (33-1-4091-1060)
INTERSOLV, Inc.	PVCS	Version Control	Kelly McConnell (301-230-3349)
	Excelerator Q+E version	CASE/Methodology Reporting	
	DataDirect Developer's Toolkit	Database/ODBC	
InterSystems Corporation	Open M/SQL	Database	Paul Schaut (617-621-0600)
IRI Software	EXPRESS	OLAP/Data Ware- housing/Decision Support	Dave Menninger (617-672-4689)
LANSА USA, Inc.	LANSА/Server	Connectivity	Peter McBride (708-323-7779)
Lante Corporation	Power Builder Consulting Services	Groupware	Jeff Weinberg (312-236-5100)
LaserData	DocuData	Imaging & Document Mgmt.	Jim Morrissey (508-649-4600)
LBMS	System Engineer	CASE/Methodology	Jim Fatiuk (800-231-7515)
	Process Engineer (PE)	Process Management	
Legent Corporation	Endevor	Version Control	Bruce Hall (508-870-1900)
LexiBridge Corporation	LexiBridge Transformer	Reengineering	Fred Holahan (203-459-8228)
Logic Works, Inc.	ERwin/ERX	Data Modeling	Barbara Bogart (609-252-1177)

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Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>	
Lotus Development Corporation	Notes	Groupware	Howard Forrester (617-693-4418)	
Mach One Software	The Generator for Windows		David Crabtree (214-233-0984)	
Magna Software	MAGNA X	Distributed Computing	Ross Altman (212-727-6719)	
MapInfo Corporation	MapInfo	Mapping	Geoff LeBlond (518-266-7289)	
MDI, Inc.	Database Gateway	Database/Middleware	Jim Wakefield (303-546-1279)	
MediaWay, Inc.	MediaDB	Database/ODBC	Chetan Saiya (708-748-7407)	
Mercury Interactive Corporation	WinRunner	Automated Testing	Inbar Lasser-Raab (408-523-9900)	
	PowerRunner	Automated Testing		
	LoadRunner PC	Automated Testing		
MetaSolv Software, Inc.	PowerFrame Application Security Library	Class Libraries/ Object Libraries/ Custom Controls	Dana Brown (214-239-0623)	
	PowerFrame Object Analyzer	Class Libraries/ Object Libraries/ Custom Controls		
	PowerFrame Outline Navigator	Class Libraries/ Object Libraries/ Custom Controls		
	PowerFrame Application Framework Library	Class Libraries/ Object Libraries/ Custom Controls		
	PowerFrame TabFolder Object	Class Libraries/ Object Libraries/ Custom Controls		
Microsoft Corporation	SQL Server	Database	Bob Saile (206-936-3468)	
	Microsoft Test	Automated Testing		

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<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
MidCore Software, Inc.	MidPoint for IEF	Database/Middleware	Gregory Hahn (203-759-0906)
Millennium Corporation	PowerBase	Class Libraries/ Object Libraries/ Custom Controls	Kent Marsh (206-868-3029)
MITEM Corporation	MitemView	Distributed Computing	Ed Wetherbee (508-443-6699)
Momentum Software Corp.	XIPC	Distributed Computing	Art Sarno (415-595-5562)
Mortice Kern Systems, Inc.	MKS RCS	Version Control	Chuck Lownie (519-883-4363)
Multi Soft, Inc.	WCL/ESO (Enterprise Server Option)	Database/Host Connectivity	Miriam Jarney (908-329-9200)
	WCL (Windows Communications Library)	Database/Host Connectivity	
	WCL/SDO (Software Distribution Option)	Version Control	
NetBase Computing, Inc.	NetBase Application Framework	Class Libraries/ Object Libraries/ Custom Controls	Sanjiv Das (310-214-8181 ext. 258)
NetSoft	NS/Midrange Bundle	Database/AS400	Richard Nadolny (714-753-0800)
	Elite/400 LAN Gateway	Database/AS400	
Netwise, Inc.	TransAccess Application/Integrator	Database/Middleware	Bill Jacobs (303-442-8280)
	TransAccess Application/Integrator Workbench	Database/Middleware	
	TransAccess DB2/Integrator	Database/Middleware	
NobleNet	EZ-RPC Product Family	Distributed Computing	Bill Bogasky (508-460-8222)

*continues*

## Part V

Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Novadigm	Enterprise Desktop Manager (EDM)	System Management/ Software Distribution	Phil Meyers (708-527-0490)
Novell, Inc.	Tuxedo	Distributed Computing	Jim Massoni (908-522-6150)
Objectivity	Objectivity DB	Database/ODBC	Craig Woods (415-254-7100)
Open Environment Corporation	Encompass	Distributed Computing	Peter Foster (617-562-0900)
Open Horizon, Inc.	Connection/DCE	Database/Middleware	Kurt Dahm (415-593-1509)
Oracle Corporation	Oracle 7.1	Database	Gini Bell (415-506-6337)
OSoft Development Corp.	SpinList	Reporting	Mike Kelleher (404-814-6030)
	FirstClass	Class Libraries/ Object Libraries/ Custom Controls	
PARADIGM Computer Solutions	PowerPlate	Class Libraries/ Object Libraries/ Custom Controls	Gary Cook (800-593-5106)
Pegasus Imaging Corp.	PIC View	Imaging & Document Mgmt.	Chris Lubeck (813-875-7575)
Performix, Inc.	EMPOWER/CS	Automated Testing	Tracy Smith (703-448-6606)
Popkin Software Systems, Inc.	System Architect	CASE/Methodology	Ron Sherma (212-571-3434)
PowerCerv	PowerTOOL	Class Libraries/ Object Libraries/ Custom Controls	Bernie Borges (813-226-2378)
	Response	Help Desk/System Tools	
	PowerFlow	Workflow	
Praxis International	Connect* for MS Windows	Database/ODBC	Joan Kaminski (617-492-8860)



## Appendix B

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Promark, Inc.	Rhobot/Client-Server	Automated Testing	Tom Levers (201-540-1980)
ProtoSoft	Paradigm Plus	CASE/Methodology	Michele Loftin (713-480-3233)
Quadbase Systems, Inc.	Quadbase SQL	Database/ODBC	Federick Luk (408-982-0835)
Red Brick Systems	Red Brick Warehouse	OLAP/Data Warehousing/Decision Support	Sylvia Waelter (408-354-7214)
Remora Development Corp.	EA400	Database/AS400	Bill Weathersby (214-960-6841)
SDP Technologies, Inc.	S-Designor	CASE/Methodology	Serge Levy (708-947-4250)
Segue Software, Inc.	QA Partner	Automated Testing	Christina Kasica (617-969-3771)
Select Software Tools	Select OMT	CASE/Methodology	Terri Rodriguez (714-957-6633)
ServerLogic Corp	PowerClass; PowerLock; PowerObjects	Class Libraries/ Object Libraries/ Custom Controls	Terry LeLievre (206-803-0378)
ShowCase Corporation	ShowCase ODBC	Database/ODBC	Amy Johnson (507-288-5922)
Sietec Open Systems	ViSietec: Image	Imaging & Document Mgmt.	David MacKlem (416-449-9449)
Soft-tek International	GRAFSMAN	Business Graphics	Michael Christensen (316-838-7200)
Softbridge, Inc.	Automated Test Facility (ATF)	Automated Testing	David Stookey (617-576-2257)
Softool Corporation	CCC/Manager	Version Control	Sam Elias (805-683-5777)
	CCC/Harvest	Version Control	
Software Quality Automation	Team Test	Automated Testing	Eric Schurr (617-932-0110)

*continues*

## Part V

Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Sonetics Corporation	Mainframe Data Interface (MDI)	Database/Middleware	Bob McCrory (713-954-4444)
SQL Software Corporation	SQL Coder	Database	Ed Miller (415-794-2800)
StarWare, Inc.	StarSQL	Connectivity	Mark Rampel (510-704-2007)
Sterling Software	ANSWER: Testpro for Windows	Automated Testing	P.A. Collum (818-716-1616)
Strategic Mapping, Inc.	AtlasView SDK 4.1	Mapping	David Snow (508-656-9909)
Stylus Innovation, Inc.	Visual Voice	Telephony/Voice Processing	Mike Cassidy (617-621-9545)
Sybase	SQL Server	Database	Tom Barrett (510-922-3500)
Tandem Computers	NonStop ODBC Server	Database/ODBC	Allan Beekman (408-285-2147)
Tangent International	Distributed Computing Integrator	Distributed Computing	Enzo Greco (212-809-8200)
TechGnosis, Inc.	SequeLink	Database/Middleware	Don Plummer (617-229-6100)
Techna International	SEMREC	CASE/Methodology	Dave Ghosh (408-982-9131)
Text Systems International	SYSQL	Distributed Computing	Zack Margolis (203-637-4549)
Thinking Machines Corp.	ADAQL Decision SQL	Distributed Computing Database	Franklin Davis (617-234-2060)
Tivoli Systems, Inc.	TMI	System Management/ Software Distribution	Michael D'Earth (512-794-9070)
Transarc Corporation	Encina	Distributed Computing	Peter Oleinick (412-338-4368)
Trinzic Corporation	DCE InfoHub	Distributed Computing Database/Middleware	Mark Walls (617-647-2977)
	InfoPump	Database/Replication	

## Appendix B

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
Unidata, Inc.	UniData	Database	Don Langeberg (303-294-4785)
UniSQL, Inc.	UniSQL/M Multi-database System	Database/Middleware	Robert Albach (512-343-7297)
	UniSQL/X Database Management System	Database/ODBC	
Visible Systems Corporation	Visible Analyst Workbench (VAW)	CASE/Methodology	Stewart Nash (617-890-2273)
Visionware Limited	SQL-Retriever	Database/Middleware	Ian Thomason (011-44-113-2512000)
Visual Tools, Inc.	Formula One	Class Libraries/ Object Libraries/ Custom Controls	Matt Rund (913-599-6500)
	VT-Speller	Class Libraries/ Object Libraries/ Custom Controls	
	FirstImpression Imagestream VB	Business Graphics Business Graphics	
VMARK Software, Inc.	HyperSTAR	Database/Middleware	Kathy Kane (508-366-3888)
	uniVerse	Database	Annie O'Brien (508-366-3888)
Voice Processing	VPro	Telephony/ Voice Processing	Elise McMullin (617-494-0100 ext. 160)
Voyager Systems, Inc.	Q	System Management/ Software Distribution	Paul Irvine (603-472-5172)
Walker Richer & Quinn	Reflection	Database/Host Connectivity	Leonard Bargellini (206-217-7100)
Wall Data, Inc.	RUMBA	Database/Host Connectivity	Bill Hiller (404-552-9910)
Wang Laboratories, Inc.	Open Image	Imaging & Document Mgmt.	Pat Boris (508-967-0803)

*continues*

Table B.2. continued

<i>Company</i>	<i>Product Name</i>	<i>Category</i>	<i>Contact</i>
WATCOM	WATCOM SQL for Windows	Database	Chris Kleisath (519-886-3700)
	WATCOM SQL Network Server Edition	Database	
Watermark Software	Watermark Dis- covery Edition	Imaging & Document Mgmt.	Kevin Lach (617-229-2600)
XDB	XDB-Server	Database/Middleware	Jim McGuire (410-312-9300)
	XDB-Link	Database/Middleware	
	XDB-SQL Enabler Kit	Database	

## Powersoft International Representatives

Tables B.3 and B.4 show lists of the Powersoft international representatives.

### NOTE

In Table B.3 \*\*PCP indicates a direct PowerChannel partner and \*\*\* indicates a subsidiary.

Table B.3. Powersoft international representatives by country.

#### *Australia*

##### **Powersoft (Australia) Pty Ltd.**

458 St. Kilda Road, Unit 6

Melbourne, Victoria, 3004

Australia

61 38 66 6014 (phone)

61 38 202388 (fax)

contact: Grahame Bennett

**Powersoft Enterprises Pty Ltd. \*\*PCP**

65 Elizabeth Street, Level 6

Sydney NSW 2000

Australia

61 2 233 8355 (phone)

61 2 233 8366 (fax)

contact: Klaus Petrat

**Consultech Support Services Pty Ltd. \*\*PCP**

1306 Hay Street

West Perth 6005

Western Australia

61 9 322 1295 (phone)

61 9 481 5281 (fax)

contact: John Lewis

**PowerPlus (Aust) Pty. Ltd. \*\*PCP**

301 Coronation Drive, Suite 2, Level 12

Milton Brisbane

Queensland 4064

Australia

61 7 367 0533 (phone)

61 7 367 0461 (fax)

contact: John Hardgrave

**Fusion Technology Pty. Ltd. \*\***

Level 3, 75 Miller Street

North Sydney, NSW 2087

Australia

61 2 955 7044 (phone)

contact: Gray S Goodwin

**Belgium****Powersoft Belgium\*\*\***

Dreve Richelle 159

B-1410 Waterloo

Belgium

32 2 352 3311 (phone)

32 2 352 3300 (fax)

32 2 352 5333 (phone support)

contact: Gerald Goetgeluck

*continues*

Table B.3. continued

**China****Powersoft China**

Beijing New Century Hotel, Room 709-710

6 Southern Road, Capital Gym

Beijing

China

86 849 1330/32 (phone)

86 849 1327 (fax)

contact: Roger Wei

**Czech Republic****Powersoft Czech Republic s.r.o.**

Fetrovska 15

Prague 6

Czech Republic 160 00

42 2 311 45 96 (phone)

42 2 311 21 24 (fax)

contact: Ing Roman Stanek

**Denmark****IMG \*\***

PCP Dronninggaards Alle 128

DK 2840 Holte

Denmark

45 45 76 82 11 (phone)

45 45 76 81 22 (fax)

contact: Henrik Thomsen

**AS Datalog \*\*PCP**

Produktinsvej 40

2600 Glostrup

Denmark

45 42 91 95 55 (phone)

45 42 91 55 56 (fax)

contact: Mogens Poulsen

**Finland****Intellisoft OY**

Maapallonkuja 1A

02210 Espoo

Finland

358 0 882 199 (phone)

358 0 889 719 (fax)

contact: Pekka Makela

**France****Powersoft France \*\*\***

CNIT

2 Place de la Defense

92053 Paris

France

33 1 46 92 26 00 (phone)

33 1 46 92 26 26 (fax)

contact: Sam Rozenberg

**Germany****Powersoft GmbH\*\*\***

Gustav-Stresemann-Ring 1

D-65189 Wiesbaden

Germany

49 611 97619 68 (phone)

49 611 97619 70 (fax)

contact: Hans Duve

**Milestone Software GmbH**

Formustrasse 26

D-41468 Neuss

Germany

49 2131 348 0 (phone)

49 2131 348 222 (fax)

contact: Heinz Dietrich/Klaus Jensen

**Geschäftsstelle Hamburg**

Flughafenstr 52a

Hamburg Office

Airportcenter Gebaude C

22335 Hamburg

Germany

49 40 532 940 (phone)

49 40 532 9599 (fax)

*continues*

Table B.3. continued

**Hong Kong****Powersoft Hong Kong**

Room 1207 Paliburg Plaza

68 Yee Wo Street

Causeway Bay

Hong Kong

85 2 576 3638 (phone)

85 2 882 4861 (fax)

contact: Gary Leung/Francis Ng

**India****Crescent Software Solutions PVT Ltd.**

902 Bhikaji Kama Bhawan

11 Bhikaji Kama Place

New Delhi 110066

India

91 11 671343/6882009 (phone)

91 11 6883629 (fax)

contact: T Ranganath

**Hexaware Infosystems Ltd.**

Elite Auto House

54-A, Sir M. VasANJI Road

Anheri (East)

Bombay 400093

India

91 22 837 1649/50 (phone)

91 22 838 9828 (fax)

contact: Ravi Raman

**Indonesia****PT. Matrix Systs Integratama\*\*PCP**

Jl. Cideng Timur No. 7

Jakarta 10130

Indonesia

62 21 380 3700 (phone)

62 21 380 5304 (fax)

contact: Nicholaas Petrus



**Israel****Advanced Technology Limited**

Atidim, Neve Shret, Devora

Hanevia Street, PO Box 13045

Tel Aviv 61130

Israel

97 2 3 548 3555 (phone)

97 2 3 499 990 (fax)

contact: Amos Maggor/Dhyla Heller/David Atsmony

**Italy****Gruppo Formula S.P.A.**

Via Stepelunga 57

40137 Bologna BO

Italy

39 51 623 8240 (phone)

39 51 623 8190 (fax)

contact: Aldo Zanetti

**Milan Office**

Avia G Dv Vittoria 10

20094 Corisco (MI)

Italy

39 2 4401244 (phone)

39 2 4400198 (fax)

**Japan****Nichimen Data Systems Corporation**

Advanced Systems Section No. 3

Shuwa-Yangagibashi Building

2-19 Yangbashi, Taito-ku

Tokyo III

Japan

81 3 3864 7429 (phone)

81 3 3864 7566 (fax)

contact: Mike Kase/Junichi Hasegawa

*continues*

Table B.3. continued

**Korea****Penta Systems Technology, Inc.**

Dae Han Investment Trust Bldg., 7th Floor

27-3 Yoido-dong

Youngdeungpo-ku

Seoul

Korea

82 2 782 0005 (phone)

82 2 784 5550 (fax)

contact: Yong-Soo Kim

**Samsung Data Systems Co Ltd.**

Imkwang Bldg.

219-1 Migun-Dong, Seodaemun-Gu

CPO Box 4284

Seoul

Korea

82 2 360 5940 (phone)

82 2 360 5500 (fax)

contact: JuGuen Kim

**Kuwait****Kuwaiti Danish Computer Co. SAK**

Al-Gas Tower, 14th Floor

Ahmed Al-Jaber Street

Sharq, P.O. Box 25337

13114 Safat

Kuwait

965 244 9590 (phone)

965 240 7038 (fax)

contact: Salman Al-Harbi/Derek Boak

**Latin America****Powersoft Latin America**

2929 Briar Park, Suite 529

Houston, TX 77042

USA

713 977 0752 (phone)

713 977 7049 (fax)

contact: Miguel Kramis

**Malaysia****Singapore Computer Systems**

Lot 3, Jalan 51A / 219

46100 Petaling Jaya

Selangor Darul Ehsan

Malaysia

603 756 5800 (phone)

603 756 8692 (fax)

contact: Loo Chong Peng/Phua Cheng Keow

**Netherlands****Powersoft Netherlands\*\*\***

Burg. Stramanweg 108 d

1101 AA Amsterdam-ZO

Netherlands

31 20697 5454 (phone)

31 20697 6930 (fax)

contact: Roland Diapari

**Norway****Powersoft Norway\*\*\***

P O Box 77 Egil

Eiganesveien 10-12

N4008 Stavanger

Norway

47 51 532070 (phone)

47 51 528277 (fax)

contact: Thomas Andersen

**Oslo Office**

Grev Wedels plass 9

PO Box 521

N0105 Oslo

Norway

47 229 36400 (phone)

47 229 36401 (fax)

*continues*

Table B.3. continued

**Philippines****Advanced Communication Resource Philippines, Inc.**

Family Clinic Building, 5th Floor

1474 Maria Clara Street

Sampaloc

Manila

Philippines

63 2 731 8471 /8529 (phone)

63 2 712 8485 (fax)

contact: Oscar J. Arguelles

**Saudi Arabia****Arabian Computer Projects Ltd.**

PO Box 818

Riyadh 11421

Kingdom of Saudi Arabia

966 1 4036805 (phone)

966 1 4039191 (fax)

contact: Ajay K Dube

**Singapore****Singapore Computer Systems Ltd. \*\*PCP**

750D Chai Chee Road #03-01

Chai Chee Industrial Park

Singapore 1646

65 441 2688 (phone)

65 242 3731 or 2811 (fax)

contact: Lim Liat/Phua Cheng Keow

**South Africa****Winsoft International**

Winsoft House, Woodmead Park

Van Reenans Avenue

Woodmead

South Africa

27 11 802 2040 (phone)

27 11 802 2504 (fax)

contact: Alastair Koevort/Nick Walker

**Spain****Powersoft Spain\*\*\***

Bravo Murillo No. 38 Planta 7

28003 Madrid

Spain

34 1 593 26 36 (phone)

34 1 593 22 91 (fax)

contact: Sammy Benchabo/Jose Manuel Estrada

**Sweden****Powersoft Sweden\*\*\***

Box 1248

S-16428 Kista

Danmarksgatan46

Sweden

46 8 632 2800 (phone)

46 8 703 9726 (fax)

contact: Jan-Inge Arvidsson

**Switzerland****SQL AGSchutzengel**

Strasse 36

CH6342 Baar

ZG Switzerland

41 42 32 6663 (phone)

41 42 32 6335 (fax)

contact: Martin Ellweger

**United Arab Emirates (UAE)****Gulf Data International**

PO BOX 7539

Abu Dhabi

UAE

971 2 331 885 (phone)

971 2 211 670 (fax)

contact: John Van Someren

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Table B.3. continued

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*Taiwan***Pershing Systems Corporation**

International Building, 9th Floor, No. 6

Tun Hwa North Road

Taipei

Taiwan

886 2 752 7567 (phone)

886 2 731 5373 (fax)

contact: Richard Tang

**Thailand****International Software Factory Co.\*\***

999/240 Prachautid Road

Huay-Kwang

Bangkok 10310

Thailand

66 2 274 3458 (phone)

66 2 274 3459 (fax)

contact: Franco Simonetto

**United Kingdom****Powersoft UK\*\*\***

Windsor Court

Kingsmead Business Park

High Wycombe

Buckinghamshire, HP11 IJU

UK

44 494 555 555 (phone)

44 494 538 100 (fax)

contact: Keith Deane

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Table B.4. Powersoft Latin American representatives by country.

**Argentina****Consultex**

Cerito 1050

Quinto Piso

1010 Buenos Aires

Argentina

54 1 815 7866 (phone)

54 1 312 0701 (fax)

contact: Miguel Koren

**Network Group S.A.**

Av. Cordova 1561, Piso 10

1005 Buenos Aires

Argentina

541 815 3957/58/59 (phone)

541 815 3978 (fax)

contact: Carlos Bergerot

**Sigeba**

Suipacha 664-6 Piso

1008 Buenos Aires

Argentina

54 1 329 9400 (phone)

54 1 325 4448 (fax)

contact: Carlos Mariosa

**Brazil****Unimax-CI**

Ave. Paulista 2028, 5 Andar

01310-200 Sao Paulo

Brazil

55 11 214 0577 (phone)

55 11 257 7711 (fax)

contact: Weslyeh Mohriak

**Promon Engenharia**

Av. Pres. Juscelino Kubitschek

1830-T3, 130 Andar, CEP 04543-900

Sao Paulo SP

Brazil

55 11 827 4904 (phone)

55 11 826 4955 (fax)

contact: Carlos Barretti

*continues*

Table B.4. continued

**Chile****CIISA**

Huerfanos 835, Piso 20

Oficina 2003/2004

Santiago

Chile

562 632 2529 (phone)

562 632 2529 (fax)

contact: Alexandra Lobos Bornand

**Colombia**

Casa De Software Carvajal S.A.

Calle 93, No. 14-55

Bogota

Colombia

571 218 8877 (phone)

571 236 9966 (fax)

contact: Jaime Piedrahita/Gustavo Torres

**GDI**

Av. Calle 81 No 62-70

Bodega No. 6

Santafe de Bogota

Colombia

57 1 218 8877 (phone)

57 1 236 9966 (fax)

contact: Andres Giraldo

**Ecuador****Softpower**

Avda. Eloy Alfaro #1731 E Shyris

Quito

Ecuador

593 2 251 129 (phone)

593 2 466 819 (fax)

contact: Edwin Arias



**Guatemala****Ingenieria De Sistemas**

10 Calle I-40 Zona 9

Guatemala City

Guatemala

502 2 342 295 (phone)

502 2 344 974 (fax)

contact: Gabriel Basterrocchea

**Mexico****Antar Soluciones**

San Alberto No. 402

Residencial Santa Barbara

66260 San Pedro Garza Garcia

Nuevo Leon

Mexico

52 8 363 6111 (phone)

52 8 363 6112 (fax)

contact: Ing. Ruben Trevino/Ing. Eduardo Silveyra

**Powersoft de Mexico**

Calle 15 #53, Piso 1

03801 San Pedro de los Pinos

Mexico

52 5 277 3282 (phone)

52 5 272 7050 (fax)

**MPS Mayoristas**

Xola No. 621

Col. del Valle

03100 Mexico D.F.

Mexico

52 5 325 0093 (phone)

52 5 687 8163 (fax)

contact: Luis Bado

**Peru****Software S.A.**

Calle La Merced No. 810

Urb. Las Violetas

Lima

Peru

5114 46 7540 (phone)

5114 47 2577 (fax)

Table B.4. continued

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**Puerto Rico****ESS**

1257 Fernandez Juncos Ave., Suite 201  
San Juan  
Puerto Rico  
809 723 5000 (phone)  
809 722 6242 (fax)  
contact: Jesus Alvarez

**Uruguay****Datamatic-Reldir, S.A.**

25 de Mayo 635 Piso 6  
Montevideo  
Uruguay 11000  
5982 961 842 (phone)  
5982 962 771 (fax)  
contact: Jose Luis Plottier

**Venezuela****BDT de Venezuela**

Multicentro Empresarial del Este  
Torre Libertador, Nucleo C  
Oficina C-71/72 Apartado 61519  
Chacao, Caracas 1060  
Venezuela  
582 320 083/87 (phone)  
582 261 2637 (fax)

**Metier de Venezuela**

Edificio Torre Alfa PH  
Urb. Snata Sofia el Cafetal  
Caracas 1066-A  
Venezuela  
52 5 985 4625 (phone)  
52 5 985 1552 (fax)  
contact: Ernesto Castro

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# PowerBuilder User Groups

Contact names in parentheses are Powersoft employees. These groups have not yet elected officers. This list is as of December 14, 1994.

**Table B.5. List of known PowerBuilder user groups.**

<i>Group Location</i>	<i>Contact Person</i>	<i>Meeting Schedule</i>
<b>Eastern Region</b>		
Alabama—Birmingham	Dave Seaman, Vulcan Materials (205-877-3045)	3rd Thursday of every month
Connecticut	Larry Cooke, People's Bank (203-338-2380)	Every month
Florida—Jacksonville	Alan Edmunds, Barnett Technologies (904-464-6290)	Bi-monthly
Florida—Miami	Gary Tomeny, Florida Power (305-552-4661)	Bi-monthly
Florida—Orlando	(Mark Mast) (508-287-1734)	
Florida—Tampa Bay	Mike Niemann, CTG (813-962-7669)	2nd Thursday of every other month
Georgia—Atlanta	Genny Payne, CCS, Inc. (404-813-0480)	3rd Thursday of odd numbered months
Maryland—Baltimore	Robin Frederick Bates, Client Servers (410-944-3344)	1st Wednesday of even numbered months
Massachusetts—Boston	Maureen McMorrow, Waterfield Technology (617-863-8400)	Bi-monthly
New Jersey	Bob Champolian, Johnson & Johnson (908-524-3930)	3rd Tuesday every quarter
New York City	Mike Ryan, ACR (212-629-3370)	Bi-monthly
New York—Albany	(Mark Mast) (508-287-1734)	
New York—Buffalo	Wayne Jared, Inspired Design, Inc. (716-438-0549)	Last Tuesday of each month
New York—Long Island	(Cathy Lanigan) (212-626-6873)	

*continues*

## Part V

Table B.5. continued

<i>Group Location</i>	<i>Contact Person</i>	<i>Meeting Schedule</i>
New York State	Rob Myers, Rochester Telephone (716-777-8442)	Bi-monthly
North Carolina— Charlotte	Tanya Watkins, Cedalion Education (704-549-4765)	Every three months
North Carolina—Central	Tom Paquette, Computer Horizons (919-859-0500)	Qrtly, 3rd Thurs of the month
Pennsylvania— Harrisburg	Laura Moran, ITI (610-832-1000)	
Pennsylvania— Philadelphia	Kate Shields, ITI (610-832-7334)	Bi-monthly
Pennsylvania—Pittsburgh	(Mark Mast) (508-287-1734)	
South Carolina	Ken Brower, CMSI (803-297-1398)	3rd Tuesday every 3 months
Virginia/Maryland— Federal	Gary Cooper, Dept. of Labor (202-606-7228)	
Virginia—Richmond	Robert McLemore (804-273-6259)	
Washington, DC	Stuart Hill, Noblestar (703-641-8511)	Quarterly ( <sup>1</sup> / <sub>2</sub> day)
<b>Central Region</b>		
AMR	Wallace Swayze, American Airlines (817-963-5699)	Bi-monthly
Colorado—Denver	Scott Levin, Sequitur, Inc. (303-733-3499)	4th Wednesday every other month
Illinois—Champaign	James Caputo, Levi Ray & Shoup (617-238-1007)	1st Wednesday of every month
Illinois—Chicago	Jeff Barnes, Indecon (312-727-4422)	1st Tuesday of every month
Indiana—Indianapolis	Simon Gallagher, NewMedia (317-638-7900)	3rd Thursday of even numbered months
Iowa—Des Moines	Mark Herbsleb, Principal Financial Group (515-248-3349)	3rd Thursday of every month
Kansas—Kansas City	Rick Kight, SoluTech (913-451-8703)	3rd Thursday of every month
Kentucky—Louisville	(Mark Mast) (508-287-1734)	

## Appendix B

<i>Group Location</i>	<i>Contact Person</i>	<i>Meeting Schedule</i>
Michigan—Detroit	John Zebrowski, Visual Systems (810-680-6656)	2nd Thursday of odd numbered months
Michigan—Grand Rapids	Rick Tucker (616-457-8873)	
Minnesota—Minneapolis	Steve Greenway, GE Capital Fleet Services (612-828-1019)	3rd Wednesday of odd numbered months
Missouri—St. Louis	Randy Schilling, SoluTech (314-947-9393)	3rd Thur. of every month, 6:00–8:00
Nebraska—Omaha	Jerry Pape, Applications Design & Development (402-691-8774)	Bi-monthly
New Mexico— Albuquerque	Louis Abeyta, TechSource Consulting (505-844-4622)	2nd Tuesday of every month
Ohio—Cincinnati	Margie Zimmerman, Cincinnati Gas & Electric (513-287-2529)	Bi-monthly, even numbered months
Ohio—Cleveland	Joe Bains, New Media (216-481-7900)	Bi-monthly
Ohio—Columbus	Don Long White Castle System (614-228-5781 ext. 709)	Quarterly
Oklahoma—Tulsa	Alan Lipe, Business Consulting Group (918-665-0883)	1st Tuesday of every month
Tennessee—Memphis	(Mark Mast) (508-287-1734)	
Tennessee—Nashville	Robin White, RAD Solutions (615-269-4493)	3rd Tuesday, every other month
Texas—Austin	Greg Field, Sterling Information Group (512-327-0090)	3rd Wednesday of odd numbered months
Texas—Dallas	James Pujals Client/Server Campaign (214-393-3586)	2nd Tuesday of every month
Texas—Houston	Scott Heath, BSG (713-465-7393)	Quarterly
Texas—San Antonio	Richard Carrier, Tesoro Petroleum (210-283-2930)	Bi-monthly
Utah	Doug Austin, Erudite Software (810-576-8800)	Quarterly
Wisconsin—Madison	Jackie Mortell, Cap Gemini America (608-284-6514)	Bi-monthly

*continues*

## Part V

Table B.5. continued

<i>Group Location</i>	<i>Contact Person</i>	<i>Meeting Schedule</i>
Wisconsin—Milwaukee	Walter Block (708-620-5000)	
<b>Western Region</b>		
Arizona—Phoenix	Jeff Colyar, TechSource Consulting (602-554-4372)	2nd Wednesday of every month
Arizona—Tucson	Steve Bernat, DataHelp (602-290-8870)	
California—Los Angeles	Tony Tortorice, DRT Systems (310-590-8805)	
California—Sacramento	Janice Porter, Software Integration Consulting Group (916-676-0750)	
California— San Francisco	Edie Harris, Harris & Associates (510-865-7417)	Bi-monthly
California—San Diego	Marie Gajo, San Diego City Schools (619-293-4489)	1st Wednesday of every month
California— Orange County	Jon Bruce, California Business Systems (714-879-8334)	3rd Thursday of every month
Idaho—Boise	Ken Kroll, Information Engineers (208-338-3235)	
Oregon—Portland	Doug Atterbury, City of Portland (503-823-7090)	Quarterly
Washington—Seattle	Peggy Thyrian, Airborne Express (206-281-4782)	2nd Tuesday of every month
<b>Canada</b>		
Calgary	Glen Murphy, GF Murphy & Associates, Ltd. (403-225-2502)	3rd Wednesday of every month
Edmonton	(Mark Mast) (508-287-1734)	
Montreal	(Mark Mast) (508-287-1734)	
Ottawa	Kevin Light, Department of Government Services (613-736-2906)	
Regina	(Mark Mast) (508-287-1734)	
Toronto	Stephen Kwiecien, LGS (416-492-3003)	Bi-monthly
Vancouver	Michael Li, Infocam Management (604-432-1709)	1st Thursday of every month
Winnipeg	Susan Haugen, On-Line Business Systems (204-452-0614)	Last Wednesday of every month

# Technical Support

Technical support services offered by Powersoft and the PowerBuilder community range from telephone support to electronic services.

## Installation Support

New customers receive 30 days of free assistance with all Powersoft product installation and database connection problems.

To receive installation support in the United States and Canada, call 508-287-1750. For other countries call your local Powersoft office.

## Fee-Based Support Options

Once you get past the installation problems or outside the free 30 days, you will have to pay for additional telephone assistance from Powersoft. The support line technical engineer will assist you in diagnosing problems, solving product-related technical issues, and understanding platform-specific issues.

If the technical issue or question requires more than a limited amount of programming assistance you will need to call 508-287-1700. Powersoft will direct you to one of their many consulting and training partners.

Before you place a call to Powersoft technical support it is highly recommended that you follow these steps:

1. Read the relevant Powersoft documentation.
2. Check the BBS or CompuServe to make sure you are running the latest product fixes.
3. Check the PowerBuilder Infobase CD-ROM and faxline for information that may solve or help isolate the problem, or to determine if you have encountered a known bug.

If these simple steps don't produce an answer, or if you are experiencing a known bug, you will need to call technical support.

Before you call you should first try to isolate the problem:

1. Determine the precise steps required to consistently reproduce the problem.
2. Create a new library and copy the application and its objects into the new library.
3. Reconstruct the application to use only the problem windows. Change the script to open the windows from the application. Remove all variables and unnecessary external functions.
4. Reproduce the problem with this small library.

**Part V**

5. Document in a text file the steps needed to reproduce the problem.
6. If you still encounter the problem, call technical support and be prepared to create a zip file of the small library and the text file and upload that to the Powersoft BBS.

If you call support before completely isolating the problem, it will result in considerably longer delays in solving your problem.

To save yourself and the engineer time, have the following information on hand:

- Your registration card number or support ID
- The exact error message
- The product and version number you are using
- Your DBMS, including version number
- Your network protocol
- Your local system, including specific PC components, RAM, hard disk space (both available and total), add-ons, peripherals, and network information

## Annual Support

The annual support option provides ongoing support during your project development cycle and entitles you to support for Powersoft and Watcom products and unlimited technical calls from designated primary contacts at your site. The support line technical engineers are available from 8 a.m. to 8 p.m. E.S.T Monday through Friday. You will also receive the server edition of the Powersoft Infobase CD-ROM. You can purchase an annual support agreement by calling 800-395-3525.

## Pay Per Issue

By using your American Express, VISA, or MasterCard you can receive technical support on a pay-per-call basis. In North America, call 508-287-1950; in other countries call your local office. Powersoft will follow up on all unresolved issues at no additional charge to you, and they will not charge you if they determine that your problem is the result of a software bug. Calls are limited to one issue per call and can be purchased in multiples of five.

## Bug Reporting

To report a bug, first download the Bug Report form (PBBUG.TXT) from the BBS or CompuServe, or request faxline document 1010. Complete the form and fax it to Powersoft at 508-369-4992.



## Enhancement Requests

To request an enhancement, first download the Enhancement Request form (PBNHANCE.TXT) from the BBS or CompuServe, or request faxline document 1009. Complete the form and fax it to Powersoft at 508-369-4992.

## Fax Back

For the price of a long-distance phone call you can access the Powersoft fax back line and request any of the large number of documents that are available. This service is available 24 hours a day, 7 days a week, at no additional charge. The documents range from technical information that includes code samples to tips and techniques.

The faxline is available at 508-287-1600 and provides online instructions that are simple to follow. In Europe, call +44 628-416500. Faxes usually arrive a few minutes after the request is made.

## InfoBase CD-ROM

Powersoft's CD-ROM is available through an annual subscription, or is free to customers who subscribe to the Powersoft annual support program.

Infobase includes access to thousands of technical tips from Powersoft's own technical engineers, questions and answers, problem reports and workarounds, how-to videos, all the faxline documents, and maintenance releases.

Within the Infobase you can carry out keyword searches to quickly find the information you want or all related articles. You can order the Infobase CD-ROM by calling the faxline and requesting document 1018.

## Online Services

Using a modem you can access a number of other resources for technical support and sample code.

## CompuServe

CompuServe is a commercial service provider that is the home for the Powersoft/Watcom forum. The forum has more than 35,000 members, some of whom are dedicated to answering questions about Powersoft products and services. As well as containing these messages, the forum contains all faxline and BBS documents and files. CompuServe is available 24 hours a day and you can reach the forum by typing `GO POWERSOFT` or `GO WATCOM`. To access this service, you must be a CompuServe member, which requires a monthly fee.

## Powersoft BBS

The Powersoft Bulletin Board Service (BBS) provides access to bug fixes, code samples, course documents, and other documentation. It is also one of the locations from which maintenance releases of PowerBuilder and related products can be downloaded. You reach the BBS by calling 508-287-1850 and using any ASCII terminal emulation program. The BBS supports speeds up to 14.4Kbps and uses 8 data bits, no parity, and 1 stop bit.

## Internet

The Internet is a vast source of information and knowledge. PowerBuilder-related sources are now becoming more and more prevalent, especially with the introduction of Powersoft's own World Wide Web page.

## World Wide Web Pages

Powersoft's WWW page is accessible at [www.powersoft.com](http://www.powersoft.com) and provides access to

- Company overview—A message from the CEO, a Powersoft company overview, and press releases.
- Product information—PowerBuilder, InfoMaker, and Powersoft companion products, as well as PowerBuilder third-party books and magazines. It has links to the Watcom home page and the Sybase products page. You can even order Powersoft and Watcom products via this Internet page.
- Employment opportunities—Either at Powersoft or at Sybase.
- Doing business with Powersoft—In North America or internationally.
- Training—Information on self-paced training, course descriptions, CPD program, Powersoft training schedule (Adobe PDF format).
- Consulting—Description of Powersoft Consulting Services and Powersoft Best Practices.
- International offerings—Local Powersoft offices and subsidiaries.
- Customer service and support—Faxline documents, Powersoft FTP, WATCOM FTP.
- Client/server glossary—Explanations of client/server technology and object-oriented programming.
- What's new—Covers the latest-breaking news concerning PowerBuilder.
- Events—PowerBuilder user groups, trade shows, seminars, and speaking engagements.
- Partners—Partner programs, North American partner listings, and international partner listings.

The very first Web page can be accessed at [web.syr.edu/~eastephe/pb.html](http://web.syr.edu/~eastephe/pb.html). This page provides a PowerBuilder wisdom page and a list of some of the world's PowerBuilder developers. There are a number of links to database vendors (Watcom, Oracle, Sybase, Informix, and Computer Associates [Ingres]), object-oriented pages and information, and some of the PowerBuilder framework vendors (PowerCerv, PowerSocket, and TopLine).

The wisdom page linked to from [web.syr.edu/~eastephe/pb.html](http://web.syr.edu/~eastephe/pb.html) contains information on data types, naming guidelines, Windows functions, and code tips and tricks. It is maintained by Benedikt Ivarsson, a native of Iceland.

The page at [pk.org/PowerBuilder/news.html](http://pk.org/PowerBuilder/news.html) is run by Pacific Knowledge Research Foundation. This is the site at which you can access information on the PowerSocket library for building Winsock-enabled PowerBuilder applications. A number of links and other related pages are available.

At [www.mcp.com/general/news3/usepb.html](http://www.mcp.com/general/news3/usepb.html) you can see author Chuck Wood develop a small PowerBuilder application along with screen shots. The page [www.mcp.com/general/news3/n1.html](http://www.mcp.com/general/news3/n1.html) provides you with up-to-the-minute information on releases of books such as *PowerBuilder 5 Unleashed* and future releases.

You can also access the web pages of the authors. The URLs for these are located in the section "About the Authors" in the front of the book.

## Newsgroup

There is also a Usenet newsgroup, `comp.soft-sys.powerbuilder`, for the discussion of Powersoft-related subjects. This is an ideal place to exchange advice and information with other developers using PowerBuilder.

## Other Sources on Powersoft Products

A number of the more specialized computer magazines such as *DBMS*, *Data Based Advisor*, and *Database Programming & Design* contain articles on PowerBuilder topics as well as product reviews.

There is an increasing number of PowerBuilder journals now available. The most well known of these are *PowerBuilder Developers Journal* (201-332-1515) and *Powersoft Applications Developer* (800-933-6977).

